

## **Soul Winning Training #2: The Gospel Introduction**

### **Romans 5:6 – 5:21**

This is the second soul winning training session. Last week we went over being ready to preach the Gospel. Have your Bible ready. Have a Gospel sheet of verses so people can see the Scriptures better. You can underline parts of the verse that you want to explain. Have the church invites with you.

Know how to explain the Scriptures you are presenting. Please go back and watch that training until you know how to explain the verses when preaching the Gospel.

Now that you have all of that ready, it's time to go out and find that first person. When you find someone out there, what are you going to say? You're going to learn how to effectively give an introduction in this training.

And, look, the introduction is highly, highly important.

The more you do this, the easier it gets. I've done it so many times that it's stuck in my head. You will become more and more comfortable when you go up to strangers.

Most people, when starting soul winning or evangelism, are afraid of this part. They are afraid that things will be awkward. They are afraid they won't know what to say. That's why we're having this training.

Let's say we go out walking around the block. We're trying to find someone who might want to hear the Gospel.

You're walking on the side walk. You've got a church invitation ready in one of your hands. A person comes around the corner. You see them. What are you going to do?

When the person sees you walking towards them, it's time to say hello.

Always be kind and respectful to every person you see. I don't care who they are, what they look like, or what you think of them. Put all that behind. And focus on the soul that Jesus wants saved.

If it's a man, say: "Hello Sir, how you doing?" And do it naturally and not like a robot. Speak to them as you're speaking to a close friend. "Hello Sir, how you doing? My name is Josh. This is Nathan. We're from a Baptist church called True Words Baptist Church."

If it's a woman, say: "Hello Mam, how you doing? My name is Josh. This is Nathan. We're from a Baptist church called True Words Baptist Church."

# TRUE WORDS Baptist Church

Revelation 21:5

Sunday Evening

20 October 2024

We want to first show respect by calling a man Sir and a woman Mam. This already shows them that you respect them. And yes, this is very, very important.

The next part is to tell them your name so they know who you are. This is being polite, kind, and again shows them respect. Your job is to be calm and not nervous. Your job is to calm them down as some people may also be nervous to speak with you. Make it very easy on them to speak with you.

Your job is to lead them in this conversation.

Notice, in this introduction, that we let them know we are from a Baptist Church two times. "We're from a Baptist church called True Words Baptist Church." I guarantee you that they are curious who you are and where you're from.

Now they know you aren't a Jehovah Witness or a Mormon as they may have thought. You're Baptist. That's big around here. Baptist are known very well here in West Louisville. This works to our advantage out there in this area.

Again, say: "Hello Sir, how you doing? My name is Josh. This is Pam. We're from a Baptist church called True Words Baptist Church."

"Could I give you an invitation to church?" Every part of this introduction is highly important. You've just met this person, and you must make a good first impression. This is why it's important to look your best too. A first impression is important.

I've tried to give people an invitation before I've asked them, and this doesn't work well.

Don't force an invitation into their hands. Ask them, "Could I give you an invitation to church?" If they say yes, you have the first positive response. Give them the invitation. Most people around here will take the invitation.

Some people will tell you they aren't interested. If someone tells you they aren't interested and they don't want an invitation, tell them, "Okay, well there's a video on the back on how to get to heaven and that's why I'm here. Could I leave the invitation with you so you have that video on how to get to heaven?"

Some people will say no again and that's when it's time to move on. You tried twice, and they told you no twice. So we say, "Okay, thank you Sir or thank you Mam. Have a good day," and we move on. As we walk away, we say a quick for that person to listen in the future.

If someone takes the invitation, give them some information about the church. Show them where the information is at on the invitation. We're located at 1377 S. 20<sup>th</sup> St. in Louisville, Kentucky. We have services on Sunday and Thursday.

Here's the important part.

# TRUE WORDS

## Baptist Church

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Say, "We would love to have you at church, but more important than church, because church doesn't get you to heaven, is knowing for sure that you're going to heaven."

"So, I ask this question, let's say something bad happened to you and you died today, we don't know when we're going to die, if you died, would you be 100% sure you're going to heaven?"

Be very careful with the way you ask this question. Be humble, have respect, and let them see that you care for them. Speak softly but loud enough where they can hear you.

"Let's say something bad happened to you and you died today, we don't know when we're going to die, if you died, would you be 100% sure you would go to heaven?"

And let them talk. Let them answer the question. They will reveal what you need to hear. So be a good listener here and pay close attention to what they say back to you.

After you do this hundreds and thousands of times, you'll know what to expect from most people. We ask this question to hear their answer. You are trying to determine if they are saved or not saved as they answer this question.